

Lingbo Huang

Shandong University
27 South Shanda Rd.
Jinan, 250100, Shandong Province, China

lingbo.huang@outlook.com
<https://lingbohuang.com>

PROFESSIONAL EXPERIENCE	Shandong University , China, Center for Economic Research <i>Professor</i>	Jul. 2023 — Present
	Nanjing Audit University , China, Economics Experimental Laboratory <i>Assistant Professor</i>	Jul. 2018 — Jun. 2023
	Monash University , Australia, Department of Economics <i>Postdoctoral Research Fellow</i>	Aug. 2016 — Jun. 2018
	Stony Brook University , NY, U.S.A., Centre for Behavioral Political Economy & Department of Political Science <i>Postdoctoral Research Associate</i>	Sep. 2015 – Jul. 2016
EDUCATION	University of Nottingham , U.K. <i>Ph.D. in Economics</i>	2016
	<i>M.Sc. in Behavioural Economics</i>	2011
	Shanghai Jiaotong University , China <i>B.A. in Economics</i>	2010
	<i>B.S. in Mathematics</i>	2010
ACADEMIC VISITS	NHH Norwegian School of Economics and FAIR , Norway Sept. 2019	
	Max Planck Institute for Tax Law and Public Finance , Germany May – Jun. 2014	
PEER-REVIEWED PUBLICATIONS	[14]“ Preventive Wars ” (with Klaus Abbink and Lu Dong), <i>Games and Economic Behavior</i> , 142, November 2023, 552-569	
	[13]“ Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving ” (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao), <i>Economic Journal</i> , 133, November 2023, 2925-2948 [Featured Article]	
	[12]“ Talking Behind Your Back: Communication and Team Cooperation ” (with Klaus Abbink and Lu Dong), <i>Management Science</i> , 68(7), July 2022, 5187-5200	
	[11]“ Tax Liability Side Equivalence and Time Delayed Externalities ” (with Silvia Tiezzi and Erte Xiao), <i>European Journal of Political Economy</i> , 72, March 2022, 102110	
	[10]“ Arms Races and Conflict: Experimental Evidence ” (with Klaus Abbink and Lu Dong), <i>Economic Journal</i> , 131, July 2021, 1883-1904	

- [9]“Peer Effects in Public Support for Pigouvian Taxation” (with Erte Xiao), *Journal of Economic Behavior and Organization*, 187, July 2021, 192-204
- [8]“Pulling for the Team: Competition Between Political Partisans” (with Peter DeScioli and Zahra Murad), *Evolutionary Psychological Science*, 7(2), June 2021, 97-105
- [7]“Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pair-wise Contests” (with Zahra Murad), *Journal of Economic Behavior and Organization*, 183, March 2021, 616-631
- [6]“Feedback Spillover Effect on Competitiveness across Unrelated Tasks” (with Zahra Murad), *Behavioral Research in Accounting: A Journal of the American Accounting Association*, 32(1), March 2020, 69-85
- [5]“Is There No ‘I’ in Team? Strategic Effects in Multi-Battle Team Competition” (with Lu Dong), *Journal of Economic Psychology*, 75(Part B), December 2019, 102070
- [4]“Favoritism and Fairness in Teams” (with Lu Dong), *Games*, 9(3), September 2018, Article 65
- [3]“Disappointment Aversion and Social Comparisons in a Real-Effort Competition” (with Simon Gächter and Martin Sefton), *Economic Inquiry*, 56(3), July 2018, 1512-1525
- [2]“Combining ‘Real Effort’ with Induced Effort Costs: The Ball-Catching Task” (with Simon Gächter and Martin Sefton), *Experimental Economics*, 19(4), December 2016, 687-712 [Lead Article]
- [1]“Prize and Incentives in Double Elimination Tournaments”, *Economics Letters*, 147, October 2016, 116-120

OTHER
PUBLICATIONS

“Reproducibility in Management Science” (Note: As a Member of the Management Science Reproducibility Collaboration), *Management Science*

WORKING
PAPERS

“How Alliances Form and Conflict Ensues” (with Lu Dong, Jaimie Lien and Jie Zheng), *Accept subject to minor revisions, Games and Economic Behavior*

“‘They Never Had a Chance’: Unequal Opportunities and Fair Redistributions” (with Lu Dong and Jaimie Lien) *R&R Economic Journal*

“Optimal Contests with Negative Prize: Theory and Experiment” (with Jingjing Zhang and Jun Zhang) *R&R Management Science*

“It Is Not Just About the Price: Matching Subsidies Fail When the Ask Can Be Avoided” (with Lata Gangadharan, Phil Grossman and Erte Xiao)

“Born to Wait? A Study on Allocation Rules in Booking Systems” (with Tracy Xiao Liu and Jun Zhang)

“Social Cheating in the Classroom: A Field Experiment” (with Lu Dong, Peter DeScioli and Ninghua Du)

GRANTS,
FELLOWSHIP,
AWARDS

The Youth Program of National Natural Science Foundation of China, PI, 2023-2025 (300k RMB)

Econometric Society World Congress Travel Grant, 2015 (\$1500)
Royal Economic Society Conference Grant, 2014 (£250)
PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600),
2015 (£750)
Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition
fee waiver + £16500 per annum)
Universitas 21 Masters Scholarship, University of Nottingham, 2010

PROFESSIONAL
ACTIVITIES

Referee for *Management Science*; *Journal of Public Economics*; *Games and Economic
Behavior*; *Experimental Economics*; *Economic Inquiry*; *Journal of Economic Behavior &
Organization*; *Journal of Behavioral and Experimental Economics*; *Journal of Economic
Psychology*; *Journal of Economic Surveys*; *Journal of Sports Economics*; *Southern Economic
Journal*; *Theory and Decision*; *Frontier in Psychology*; *Economic Systems*

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